



GENIUS

HUMAN RESOURCE CONSULTING

Director of Purchasing
Industrial Europe
(all genders)

Fortune 500 company and world-leading provider of tools,
storage and engineered fastening systems



Genius Consulting GmbH is an independent management and outplacement consultancy which specialises in filling management positions and supporting career transition processes of performance driven candidates. Founded in 2009, the Genius Consulting GmbH associates have succeeded in becoming reliable partners for the automotive industry, mechanical and plant engineering industry, reputable companies in the field of information technology, consulting firms as well as innovative start-ups.

By combining tried and tested search strategies with innovative recruitment tools together with our comprehensive candidate network, we offer you maximum efficiency during the search process. We deliver results, not reports!

Our client, a fortune 500 company, is a world-leading provider of tools and storage and engineered fastening systems with unique growth platforms and a track record of sustained profitable growth. The company has been globally recognized as one of the most innovative, sustainable and rewarding companies in the world.

Joining our client means joining one of the world's largest, fast-growing and most dynamic companies.

To start as soon as possible, we are looking for
YOU as a new

**Director of Purchasing Industrial Europe
(all genders)**

Genius Consulting GmbH

Mr. Holger Kilian, Executive Partner | hk@genius-consulting.de | +49 621 70287687

Schneeberger Str. 16 | 68309 Mannheim · Friedrichstraße 171 | 10117 Berlin

OVERVIEW

As Purchasing Director, you will play a critical role in ensuring that a group of plants have the necessary resources to deliver high-quality products and services to our client's customers. You will be responsible for managing spend, partnering with internal stakeholders, managing relationships with suppliers, mitigating risks, reducing lead times, ensuring on-time delivery of parts, improving supplier quality, implementing cost reduction ideas, and supporting supplier development. Acting as a business partner with the operations team, you will provide strategic insight and advice on procurement processes, supplier performance, and cost management.

RESPONSIBILITIES:

- Ensure on-time delivery of parts from suppliers, maintaining a strong focus on supplier performance and delivery metrics.
- Manage spend across the organization, ensuring adherence to budgets and achieving cost reduction targets.
- Partner with internal stakeholders, such as operations, engineering, and finance, to understand their needs and provide effective procurement solutions.
- Execute sourcing strategies at the plants level, leveraging market knowledge and supplier relationships to achieve optimal results.
- Manage day-to-day relationships with suppliers to ensure timely delivery of goods and services, while maintaining positive and productive relationships.
- Identify and implement cost reduction ideas to improve company profitability and maintain a competitive advantage.
- Support supplier development through training, mentoring, and collaboration to improve supplier performance and quality.

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RESPONSIBILITIES:

- Act as a business partner with the operations team, providing insight and advice on procurement processes, supplier performance, and cost management.
- Manage inventory levels for purchased components, ensuring that levels are optimized to reduce risk and working capital.
- Reduce supplier lead times by developing effective communication channels and process improvements

QUALIFICATIONS:

- Bachelor's degree required- Engineering Degree highly preferred, Business, Finance, or Supply Chain preferred.
- Minimum of 10 years strategic sourcing experience of which five must be in industrial in a global, multi-site manufacturing environment.
- Demonstrated strong Operation, Finance and Strategic Planning knowledge in building category strategies.
- Experience in Purchasing Operations.
- Experience operating successfully in an agile, highly matrixed environment.
- Experience in multicultural negotiations, contracting and supplier management activities required.
- Experience in leading large, global complex supply management solution projects required.
- International travel experience required.

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